Exhibit A

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
155 Van Gordon Street
Lakewood, CO 80228-1709

May 3, 2004

In Reply Refer To: 791/905

Mr. William F. Austin, CEO
Starkey Laboratories
6700 Washington Avenue South
Eden Prairie, Minnesota 55344

Dear Mr. Austin:

I have received and am processing a Freedom of Information Act (FOIA) request from Mr. Robert J. Hajek, an attorney associated with the firm, Warchol, Berndt and Hajek, 3433 Broadway Street, Northeast, Minneapolis-St. Paul, Minnesota. Mr. Hajek has requested copies of all documents in the possession of the VA Denver Distribution Center (DDC) that relate to two specific contracts between the DDC and Starkey Labs. The contract numbers are Number V791P-0159 dated February 1, 1998 and Number V791P-0047 dated October 1, 1994. Mr. Hajek specifically has requested copies of the contracts, amendments, modifications, and related correspondence.

It is our determination tht the information in question was not a "voluntary" submission but was "required" to be submitted in order to participate in the hearing aid contracting process. Therefore, the National Parks standards apply and the "competitive harm prong" is the test that will be utilized to justify any claim to Exemption 4 protection of the FOIA. Such information is protected from disclosure if its release to the public would cause substantial harm to the competitive position of the submitter of the information. While actual harm need not be shown, actual competition and the likelihood of substantial competitive injury must be demonstrated.

The issue of whether Exemption 4 should be invoked in this case rests solely upon a factual determination of whether actual competition exists and whether release of the documents in question to Mr. Hajek is likely to cause substantial competitive injury to your company. In making this determination, I cannot rely on a merely conclosury assertive of positive competitive harm. I need to understand exactly how this FOIA requestor could use the disclosed information to create a significant harm to your company's commercial interests.

Accordingly, I request that, if you object to the release of any portion of the enclosed documents to Mr. Hajek, you provide me with written explanation, within 10 working days of the date of this letter, outlining in sufficient detail why your competitive position would likely suffer harm if the documents were disclosed. Please clearly indicate which portion or portions of the documents you consider would result in competitive harm to your company if disclosed.

If I do not receive a response from your company within 10 working days from the date of this letter, I will have no choice but to conclude your company does not object to the disclosure of the documents requested and will make the disclosure.

Upon receipt of any such written explanation submitted by your company, I will make a determination regarding whether or not to disclose the requested documents. If I decide that some or all of the information that you wish to prevent being disclosed falls outside of the protection of the (b) (4) exemption and should be disclosed, I will provide you with written notice of my intent to disclose such information 10 working days prior to releasing the information to the requestor.

Thank you for your cooperation in this matter. If you should have any questions, please contact me at (303) 914-5150.

Sincerely,

James R. Sandman
Executive Director

Enclosures (2)

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE

PAGE OF PAGES: 1

2. AMENDMENT/MODIFICATION NO.	3. EFFECTIVE DATE	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. *(If applicable)*
Supplemental Agreement "9"	12/18/97		

6. ISSUED BY CODE
Contracting (905C), VA Denver Distribution Center
PO Box 25166
Denver, CO 80225

7. ADMINISTERED BY *(If other than Item 6)* CODE

8. NAME AND ADDRESS OF CONTRACTOR *(No., street, county, State and ZIP Code)*

STARKEY LABORATORIES
6700 WASHINGTON AVENUE S
EDEN PRAIRIE, MN 55344

CODE | FACILITY CODE

(✓) 9A. AMENDMENT OF SOLICITATION NO.

9B. DATE *(SEE ITEM 11)*

X 10A. MODIFICATION OF CONTRACT/ORDER NO.
V791P-0047

10B. DATED *(SEE ITEM 13)*
10/1/94

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:
(a) By completing Items 8 and 15, and returning ______ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA *(If required)*
36x4537

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACT/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(✓) A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: *(Specify authority)* THE CHANGES SET FORTH IN ITEM 14 ARE MDE IN THE CONTRACT ORDER NO. IN ITEM 10A.

B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES *(such as changes in paying offices, appropriation date, etc.)* SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).

X C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
EXTEND CONTRACT PERIOD

D. OTHER *(Specify type of modification and authority)*

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return ONE copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION *(Organized by UCF section heading, including solicitation/contract subject matter where feasible.)*

MODIFY THE ABOVE MENTIONED CONTRACT TO REFLECT THE FOLLOWING CHANGE:

EXTEND THE CONTRACT PERIOD UNTIL JANUARY 31, 1998. ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER *(Type or print)*		16A. NAME AND TITLE OF CONTRACTING OFFICER *(Type or print)*	
Richard L. Handberg Div Mgr.		GAIL A. HIXON, Contracting Officer	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA	16C. DATE SIGNED
[signature] *(Signature of person authorized to sign)*	12-19-97	BY [signature] *(Signature of Contracting Officer)*	12-19-97

Plf FOIA Resp 000003

In lieu of STANDARD FORM 30

Phone: (612) 828-9108
Fax (612) 828-6974

Starkey Labs

Fax

To:	GAIL HIXON	**From:**	Dick Handberg
Fax:		**Pages:**	
Phone:		**Date:**	12-19-97
Re:		**CC:**	

☐ **Urgent** ☐ **For Review** ☐ **Please Comment** ☐ **Please Reply** ☐ **Please Recycle**

● **Comments:**

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
PO Box 25166
Denver CO 80225-0166

December 18, 1997

In Reply Refer To: 905

Dick Handberg
Starkey Laboratories
6700 Washington Avenue S
Eden Prairie, MN 55344

Dear Mr. Handberg:

This is in reference to contract number V791P-0047, Custom In-the-Ear Hearing Aids.

Enclosed is a copy of Supplemental Agreement "9". This Supplemental Agreement is issued to extend the contract period to January 31, 1998. Please complete blocks 15A, 15B, 15C, and return to this office. An executed copy will be returned for your files.

If you have any questions, please contact me at (303) 914-5182.

Sincerely,

Gail A. Hixon
Contracting Officer

Enclosure

[illegible]NVER DISTRIBUTION CENTER
PO BOX 25166
DENVER, CO 80225-0166
PH: 303 914-5182
FAX: 303 914-5159

facsimile transmittal

To:	DICK HANDBERG	**Fax:**	(612) 828-6985
From:	GAIL A. HIXON	**Date:**	12/18/97
Re:	CUSTOM HEARING AID EXTENSION	**Pages:**	3
CC:			

☐ **Urgent** ☐ **For Review** ☐ **Please Comment** ☐ **Please Reply** ☐ **Please Recycle**

PER OUR TELEPHONE CONVERSATION, PLEASE SIGN AND FAX THE ATTACHED SUPPLEMENTAL AGREEMENT TO ME AS SOON AS POSSIBLE. THANKS FOR YOUR PROMPT ATTENTION TO THIS MATTER.

HAPPY HOLIDAYS!

CONFIDENTIAL

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE	PAGE OF PAGES
	1

2. AMENDMENT/MODIFICATION NO.	3. EFFECTIVE DATE	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. *(If applicable)*
Supplemental Agreement "9"	12/18/97		

6. ISSUED BY CODE
Contracting (905C), VA Denver Distribution Center
PO Box 25166
Denver, CO 80225

7. ADMINISTERED BY *(If other than Item 6)* CODE

8. NAME AND ADDRESS OF CONTRACTOR *(No., street, county, State and ZIP Code)*

STARKEY LABORATORIES
6700 WASHINGTON AVENUE S
EDEN PRAIRIE, MN 55344

CODE | FACILITY CODE

(✓) 9A. AMENDMENT OF SOLICITATION NO.

9B. DATE *(SEE ITEM 11)*

X 10A. MODIFICATION OF CONTRACT/ORDER NO.
V791P-0047

10B. DATED *(SEE ITEM 13)*
10/1/94

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12. ACCOUNTING AND APPROPRIATION DATA *(If required)*
36x4537

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	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: *(Specify authority)* THE CHANGES SET FORTH IN ITEM 14 ARE MDE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES *(such as changes in paying offices, appropriation date, etc.)* SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
X	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: EXTEND CONTRACT PERIOD
	D. OTHER *(Specify type of modification and authority)*

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EXTEND THE CONTRACT PERIOD UNTIL JANUARY 31, 1998. ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

Except as provided herein, all terms and conditions of this document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER *(Type or print)*		16A. NAME AND TITLE OF CONTRACTING OFFICER *(Type or print)*	
		GAIL A. HIXON, Contracting Officer	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA	16C DATE SIGNED
(Signature of person authorized to sign)		BY *(Signature of Contracting Officer)*	

In lieu of **STANDARD FORM 30**

Department of
Veterans Affairs

Memorandum

Date: December 18, 1997

From: Contracting Officer (905C)

Subj: Custom In-the-Ear Hearing Aid Contracts

To: Director, Audiology and Speech Pathology Service (117A)

1. Please extend the custom in-the-ear hearing aid contracts until January 31, 1998. This extension is necessary to complete evaluation of hearing aid circuits, negotiate, award contracts and complete other action required to implement the new contracts.

2. Thank you for your attention to this request.

L.B. BECK, Ph.D.

12/18/97 14:55 303 914 5158

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
PO Box 25166
Denver CO 80225-0166

November 24, 1997

In Reply Refer To: 905

Sue Pehringer
Starkey Laboratories Inc.
PO Box 9457
Edan Prairie, MN 55344

Dear Ms Pehringer:

In order to improve communications and provide better feedback to our vendors, the Denver Distribution Center began entering the reason for cancellation on our custom hearing aid delivery orders, effective November 15, 1997.

The field named "STATION CANCEL REASON:" will be completed by the ordering clinic when the cancellation is initiated at that level. It will be a free text field and will describe the reason, as appropriate.

Another field, named "DDC Comment:" will be used when the cancellation is initiated by the DDC. The reply "AUTO CANCEL" is an automatic, computed-generated response meaning there is a change in model ordered. Any other reason will be entered as free text by DDC staff. This field may be used for other appropriate comments as well.

If you have any questions, please do not hesitate to call me at (303) 914-5182.

Sincerely,

Gail A. Hixon
Contracting Officer

Plf FOIA Resp 000009

fax 612-828-6985

1. CONTRACT ID CODE | PAGE OF PAGES 1 1

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

2. AMENDMENT/MODIFICATION NO. Supplemental Agreement "8"
3. EFFECTIVE DATE 9/16/97
4. REQUISITION/PURCHASE REQ. NO.
5. PROJECT NO. (If applicable)

6. ISSUED BY CODE
Contracting (90SC), Denver Distribution Center
PO Box 25166
Denver, CO 80225

7. ADMINISTERED BY (If other than Item 6) CODE

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)

STARKEY LABORATORIES
6700 WASHINGTON AVENUE S
EDEN PRAIRIE, MN 55344

CODE | FACILITY CODE

(✓) 9A. AMENDMENT OF SOLICITATION NO.
9B. DATED (SEE ITEM 11)
X 10A. MODIFICATION OF CONTRACT/ORDER NO. V791P-0047
10B. DATED (SEE ITEM 13) 10/1/94

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EXTEND THE CONTRACT PERIOD

D. OTHER (Specify type of modification and authority)

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15A. NAME AND TITLE OF SIGNER (Type or print)

16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)
GAIL A HIXON, Contracting Officer

15B. CONTRACTOR/OFFEROR
(Signature of person authorized to sign)

15C. DATE SIGNED 9/17/97

16B. UNITED STATES OF AMERICA
BY (Signature of Contracting Officer)

16C DATE SIGNED 9-19-97

In lieu of STANDARD FORM 30

Fax

To:	GAIL HIXON	**From:**	DICK HANDBERG
Fax:	303-914-5159	**Pages:**	
Phone:		**Date:**	September 17, 1997
Re:	CONTRACT EXTENTION	**CC:**	

☐ **Urgent** ☐ **For Review** ☐ **Please Comment** ☐ **Please Reply** ☐ **Please Recycle**

• **Comments**

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
PO Box 25166
Denver CO 80225-0166

September 16, 1997

In Reply Refer To: 905C

Sue Pehringer
Starkey Laboratories Inc
6700 Washington Ave S.
Eden Prairie, MN 55344

Dear Ms. Pehringer:

This is in reference to contract number V791P-0047, Custom In-the-Ear Hearing Aids.

Enclosed is a copy of Supplemental Agreement "8". This Supplemental Agreement is issued to extend the contract period to December 31, 1997. Please complete blocks 15A, 15B, 15C, and return to this office. An executed copy will be returned for your files.

If you have any questions, please contact me at (303) 914-5182.

Sincerely,

Gail A. Hixon
Contracting Officer

Enclosure

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE | PAGE OF PAGES: 1 | 1

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Supplemental Agreement "8"	9/16/97		

6. ISSUED BY CODE
Contracting (905C), Denver Distribution Center
PO Box 25166
Denver, CO 80225

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8. NAME AND ADDRESS OF CONTRACTOR *(No., street, county, State and ZIP Code)*

STARKEY LABORATORIES
6700 WASHINGTON AVENUE S
EDEN PRAIRIE, MN 55344

CODE | FACILITY CODE

(✓) 9A. AMENDMENT OF SOLICITATION NO.

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V791P-0047

10B. DATED *(SEE ITEM 13)*
10/1/94

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15A. NAME AND TITLE OF SIGNER *(Type or print)*		16A. NAME AND TITLE OF CONTRACTING OFFICER *(Type or print)* GAIL A HIXON, Contracting Officer	
15B. CONTRACTOR/OFFEROR ______ *(Signature of person authorized to sign)*	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA BY ______ *(Signature of Contracting Officer)*	16C DATE SIGNED

In lieu of **STANDARD FORM 30**

Department of
Veterans Affairs

Memorandum

Date: April 29, 1997

From: Director, Audiology and Speech Pathology Service (117A)

Subj: Custom In-the-Ear Hearing Aid Contracts

To: Contracting Officer (905C)

1. Please extend the custom in-the-ear hearing aid contracts until December 31, 1997.

2. Thank you for your attention to this request.

L B Beck

L. B. BECK, Ph.D.

FAX
STARKEY LABS INC
PO BOX 9457
MINNEAPOLIS, MN 55440
800-328-8602 EXT 2176
FAX 612 828-6974

TO: GAIL HIXON

FROM: SUE PEHRINGER

DATE: 12/26/96

NO. OF PAGES INCLUDING COVER 1

GAIL, WE'RE STILL GETTING PURCHASE ORDERS THAT STILL HAVE "CLEAR" ON THEM. I THOUGHT WE HAD THIS FIXED AND DELETED THIS OUT OF THE CONTRACT AND ROES. PLEASE CHECK

THANKS

Sue

12-31-96 Left message - clear has been removed. Verified w/ Debbie & she has in-activated this item. Gail H.

FAX
STARKEY LABS INC
PO BOX 9457
MINNEAPOLIS, MN 55440
800-328-8602 EXT 2176
FAX 612 828-6974

TO: GAIL HIXON

FROM: SUE PEHRINGER

DATE: 12/17/96

NUMBER OF PAGES INCLUDING COVER: 1

I NEED TO LET YOU KNOW REGARDING THE "CLEAR" OPTION WHICH IS STILL COMING ON THE PURCHASE ORDERS, SINCE WE NO LONGER USE THIS MATERIAL AND ITS DELETED OUT OF THE SYSTEM, "USP" IS NOW BEING USED. SO ANY PURCHASE ORDERS THAT CAME IN AFTER 12/1/96 (THE EFFECTIVE DATE OF MODIFICATION 3) WILL NOT HAVE CLEAR ON THEM BUT "USP." I HOPE THIS DOESN'T CAUSE TOO MUCH CONFUSION BUT SINCE ITS A LESSOR CHARGE I HOPE THIS WILL WORK.

THANKS

Sue

FYI Fiscal (12-17-96)

Department of
Veterans Affairs

Memorandum

Date: December 17, 1996

From: Contracting Officer (905C)

Subj: Custom Hearing Aid Modification - Starkey, V791P-0047

To: Chief, IRM (905IRM)
Chief, A&MM (905C)

1. The above mentioned contract has been modified as follows:

Add:

Synergy High Frequency (To Model SAT9)	SHF	$82.79
Linear Masker (To Model CE L9-LP	TML	$82.45

2. This information needs to be entered into ROES and provided to the clinics. Attached is a copy of the updated version of the DDC's publication of models, components, and pricing.

3. If you have any questions, please contact me.

Gail A. Hixon

Attachment

cc: Inventory Manager (905C)

EFFECTIVE 12-16-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
BICROS	BICROS	62.09
CLASS D	CLD	27.59
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
DUAL RECEIVER OPTION	DRO	13.79
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	FLEX	10.34
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LINEAR MASKER	TML	82.45
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09

EFFECTIVE 12-16-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL SWITCH	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
TURNABLE NOTCH FILTER	**TNF**	**27.59**
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 12-16-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
BICROS	BICROS	62.09
CLASS D	CLD	27.59
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	FLEX	10.34
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LINEAR MASKER	**TML**	**82.45**
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79

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VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL SWITCH	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
TURNABLE NOTCH FILTER	TNF	27.59
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

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VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
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MODEL	TYPE	CONTRACT COST
CE H9	HALF SHELL	197.72

CHARGE OPTIONS AVAILABLE ON THE CE H9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	**FLEX**	**10.34**
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

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VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
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MODEL	TYPE	CONTRACT COST
SA C9	INTRA CANAL	229.08

CHARGE OPTIONS AVAILABLE ON THE SA C9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	**FLEX**	**10.34**
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
REAL EAR PROBE CHANNEL	**PV**	**13.79**
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 12-16-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
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MODEL	TYPE	CONTRACT COST
SA S9	SECRET EAR	274.07

CHARGE OPTIONS AVAILABLE ON THE SA S9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
FLEX CANAL	**FLEX**	**10.34**
GAIN CONTROL	GAIN	10.34
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
REAL EAR PROBE CHANNEL	PV	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	SYN	82.79
TK POT	TK POT	13.79
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

MODEL	TYPE	CONTRACT COST
SAT9	CIC	462.36

CHARGE OPTIONS AVAILABLE ON THE SAT9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
CUSTOM POWER TYMP	CPT	55.19
FLEX CANAL	**FLEX**	**10.34**
KAMP	KAT	82.79
KAMP CLASSIC	KAC	82.79
REAL EAR PROBE CHANNEL	**PV**	**13.79**
SOFT COAT	**SOFT**	**13.79**
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL/TYMPANETTE	**SYT**	**68.99**
TYMP COMPRESSION CLASS D	TCD	34.49

FAX
STARKEY LABS INC
PO BOX 9457
MINNEAPOLIS, MN 55440
800-328-8602 EXT 2176
FAX 612 828-6974

TO: GAIL HIXON

FROM: SUE PEHRINGER

DATE: 12/17/96

NUMBER OF PAGES INCLUDING COVER: 1

ROES PUBLICATION

CLEAR SHELL (CLEAR) STILL NEEDS TO BE DELETED OFF OF CEL9

THEN EVERYTHING ELSE LOOKS FINE. (LETS KEEP OUR FINGERS CROSSED)

Sue

VA DENVER DISTRIBUTION CENTER
155 VAN GORDON STREET
ROOM 501
LAKEWOOD, COLORADO 80228-1709

Date 12-16-96

To Sue

Fax # 612-828-6974

From Gail A. Hixon, Contract Specialist

Phone # (303) 914-5182

Fax # (303) 914-5159

Comments Please review & let me know in writing if this is all right or not

Thanks
Gail

EFFECTIVE 12-16-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
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MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
BICROS	BICROS	62.09
CLASS D	CLD	27.59
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
DUAL RECEIVER OPTION	DRO	13.79
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	FLEX	10.34
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LINEAR MASKER	TML	82.45
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09

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VA DENVER DISTRIBUTION CENTER
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MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	SOFT	13.79
STAR TELECOIL SWITCH	STC	17.24
SYNERGY HIGH FREQUENCY	SHF	82.79
SYNERGY TILL	SYN	82.79
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
TURNABLE NOTCH FILTER	TNF	27.59
ULTRA SHELL PROCESS	USP	10.34
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 12-16-96

VA DENVER DISTRIBUTION CENTER
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STARKEY LABORATORIES INC.
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MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
BICROS	BICROS	62.09
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	FLEX	10.34
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LINEAR MASKER	**TML**	**82.45**
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79

EFFECTIVE 12-16-96

VA DENVER DISTRIBUTION CENTER
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STARKEY LABORATORIES INC.
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MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL SWITCH	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
TURNABLE NOTCH FILTER	TNF	27.59
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 12-16-96

VA DENVER DISTRIBUTION CENTER
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MODEL	TYPE	CONTRACT COST
CE H9	HALF SHELL	197.72

CHARGE OPTIONS AVAILABLE ON THE CE H9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	**FLEX**	**10.34**
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

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VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
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MODEL	TYPE	CONTRACT COST
SA C9	INTRA CANAL	229.08

CHARGE OPTIONS AVAILABLE ON THE SA C9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	**FLEX**	**10.34**
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
REAL EAR PROBE CHANNEL	**PV**	**13.79**
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

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VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
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MODEL	TYPE	CONTRACT COST
SA S9	SECRET EAR	274.07

CHARGE OPTIONS AVAILABLE ON THE SA S9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
FLEX CANAL	**FLEX**	**10.34**
GAIN CONTROL	GAIN	10.34
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
REAL EAR PROBE CHANNEL	PV	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	SYN	82.79
TK POT	TK POT	13.79
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

MODEL	TYPE	CONTRACT COST
SAT9	CIC	462.36

CHARGE OPTIONS AVAILABLE ON THE SAT9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
CUSTOM POWER TYMP	CPT	55.19
FLEX CANAL	**FLEX**	**10.34**
KAMP	KAT	82.79
KAMP CLASSIC	KAC	82.79
REAL EAR PROBE CHANNEL	**PV**	**13.79**
SOFT COAT	**SOFT**	**13.79**
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL/TYMPANETTE	**SYT**	**68.99**
TYMP COMPRESSION CLASS D	TCD	34.49

FAX
STARKEY LABS INC
PO BOX 9457
MINNEAPOLIS, MN 55440
800-328-8602 EXT 2176
FAX 612 828-6974

TO: GAIL HIXON

FROM: SUE PEHRINGER

DATE: 12/13/96

NUMBER OF PAGES INCLUDING COVER: 1

WE'VE FOUND SOME ITEMS THAT NEED TO BE CLARIFIED IN DDC PUBLICATION LIST.

ok (TML) LINEAR MASKER SHOULD BE ON CE9 AND CEL9 $82.45

ok (SHF) SYNERGY HIGH FREQUENCY CIRCUIT SINCE WE BID THE CONTRACT CAN NOW BE ADDED TO SAT9 $82.79

ok (CLEAR) CLEAR SHELL aka HYPO CLEAR LUCITE DELETE FROM ALL MODELS AS REQUESTED IN MODIFICATION #3. - no mote required

PLEASE CALL ME ON THIS CLEAR SITUATION WHERE IT WAS DELETED FROM THE CONTRACT YET SHOWS UP ON PO'S. PLUS WE WOULD LIKE TO KNOW IF WE BID AN ITEM ON CONTRACT AND ITS ACCEPTED WHY DOES IT HAVE TO BE MODEL SENSATIVE AND IF WE CAN DESIGN ON MODELS OTHER THAN WHAT WAS ORIGINALLY MENTIONED, WHY DOES DDC REFUSE PAYMENT INSTEAD OF QUESTIONING IF IT NOW CAN BE ADDED TO OTHER MODELS. WE JUST NEED SOME CLARIFICATION ON THIS.

THANKS

Sue

EFFECTIVE 12-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
BICROS	BICROS	62.09
CLASS D	CLD	27.59
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
DUAL RECEIVER OPTION	DRO	13.79
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	FLEX	10.34
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LINEAR MASKER	TML	82.45
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09

EFFECTIVE 12-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL SWITCH	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
TURNABLE NOTCH FILTER	**TNF**	**27.59**
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 12-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
BICROS	BICROS	62.09
CLASS D	CLD	27.59
~~CLEAR SHELL~~	~~CLEAR~~	~~13.79~~
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	FLEX	10.34
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79

9345

Linear Master THL

EFFECTIVE 12-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL SWITCH	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
TURNABLE NOTCH FILTER	TNF	27.59
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

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MODEL	**TYPE**	**CONTRACT COST**
CE H9	HALF SHELL	197.72

CHARGE OPTIONS AVAILABLE ON THE CE H9 MODEL

VENDOR COMPONENT NAME	**DDC ORDER CODE**	**CONTRACT COST**
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	**FLEX**	**10.34**
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

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STARKEY LABORATORIES INC.
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MODEL	TYPE	CONTRACT COST
SA C9	INTRA CANAL	229.08

CHARGE OPTIONS AVAILABLE ON THE SA C9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	**FLEX**	**10.34**
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
REAL EAR PROBE CHANNEL	**PV**	**13.79**
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

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MODEL	TYPE	CONTRACT COST
SA S9	SECRET EAR	274.07

CHARGE OPTIONS AVAILABLE ON THE SA S9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
~~CLEAR SHELL~~	~~CLEAR~~	~~13.79~~
FLEX CANAL	**FLEX**	**10.34**
GAIN CONTROL	GAIN	10.34
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
REAL EAR PROBE CHANNEL	**PV**	**13.79**
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
SYNERGY HIGH FREQUENCY	SHF	82.79
SYNERGY TILL	**SYN**	**82.79**
TK POT	TK POT	13.79
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

MODEL	TYPE	CONTRACT COST
SAT9	CIC	462.36

CHARGE OPTIONS AVAILABLE ON THE SAT9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
CUSTOM POWER TYMP	CPT	55.19
FLEX CANAL	**FLEX**	**10.34**
KAMP	KAT	82.79
KAMP CLASSIC	KAC	82.79
REAL EAR PROBE CHANNEL	**PV**	**13.79**
SOFT COAT	**SOFT**	**13.79**
SYNERGY TILL/TYMPANETTE	**SYT**	**68.99**
TYMP COMPRESSION CLASS D	TCD	34.49

Synergy High Frequency SHF 82.79

FAX
STARKEY LABS INC
PO BOX 9457
MINNEAPOLIS, MN 55440
800-328-8602 EXT 2176
FAX 612 828-6974

TO: GAIL HIXON

FROM: SUE PEHRINGER

DATE: 12/04/96

NUMBER OF PAGES INCLUDING COVER: 1

GAIL, ON THE CORRECTIONS TO THE PUBLICATION LIST, USP IS A NO CHARGE ITEM ON THE CIC SAT9 MODEL. IT IS AVAILABLE ON ALL MODELS BUT A STANDARD (NO CHARGE) ITEM ON THE SAT9 MODEL.

Sue

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VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
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MODEL	TYPE	CONTRACT COST
SA S9	SECRET EAR	274.07

CHARGE OPTIONS AVAILABLE ON THE SA S9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
CLEAR SHELL	CLEAR	13.79
FLEX CANAL	**FLEX**	**10.34**
GAIN CONTROL	GAIN	10.34
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
REAL EAR PROBE CHANNEL	**PV**	**13.79**
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
SYNERGY HIGH FREQUENCY	SHF	82.79
SYNERGY TILL	**SYN**	**82.79**
TK POT	TK POT	13.79
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

MODEL	TYPE	CONTRACT COST
SAT9	CIC	462.36

CHARGE OPTIONS AVAILABLE ON THE SAT9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
CUSTOM POWER TYMP	CPT	55.19
FLEX CANAL	**FLEX**	**10.34**
KAMP	KAT	82.79
KAMP CLASSIC	KAC	82.79
REAL EAR PROBE CHANNEL	**PV**	**13.79**
SOFT COAT	**SOFT**	**13.79**
SYNERGY TILL/TYMPANETTE	**SYT**	**68.99**
TYMP COMPRESSION CLASS D	TCD	34.49

Department of
Veterans Affairs

Memorandum

Date: November 25, 1996

From: Contracting Officer (905C)

Subj: Custom Hearing Aid Modifications

To: Chief, IRM (905IRM)
Chief, A&MM (905C)

1. Attached is a list of the modifications made to several custom hearing aid contracts. This list provides the vendor's name, contract number, additions/deletions to the publication sheets, ROES code, and price.

2. Also attached is a copy of the updated version of the DDC's publication of models, components and pricing. This information is ready to be entered into ROES and provided to the clinics. The effective date is December 1, 1996.

3. If you have any questions, please contact me.

Gail A. Hixon

Attachments

cc: Director
Inventory Manager, Debbie LaMunyon

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VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
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MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
BICROS	BICROS	62.09
CLASS D	CLD	27.59
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
DUAL RECEIVER OPTION	DRO	13.79
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	FLEX	10.34
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LINEAR MASKER	TML	82.45
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09

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MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL SWITCH	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
TURNABLE NOTCH FILTER	**TNF**	**27.59**
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

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VA DENVER DISTRIBUTION CENTER
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MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
BICROS	BICROS	62.09
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	FLEX	10.34
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79

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VA DENVER DISTRIBUTION CENTER
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MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
SEQUEL	SEQUEL	97.99
SOFT COAT	SOFT	13.79
STAR TELECOIL SWITCH	STC	17.24
SYNERGY HIGH FREQUENCY	SHF	82.79
SYNERGY TILL	SYN	82.79
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
TURNABLE NOTCH FILTER	TNF	27.59
ULTRA SHELL PROCESS	USP	10.34
VARIABLE COMPRESSION POT	VCP	10.34

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MODEL	TYPE	CONTRACT COST
CE H9	HALF SHELL	197.72

CHARGE OPTIONS AVAILABLE ON THE CE H9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	**FLEX**	**10.34**
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34

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MODEL	TYPE	CONTRACT COST
SA C9	INTRA CANAL	229.08

CHARGE OPTIONS AVAILABLE ON THE SA C9 MODEL

VENDOR COMPONENT NAME	**DDC ORDER CODE**	**CONTRACT COST**
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	**FLEX**	**10.34**
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
REAL EAR PROBE CHANNEL	**PV**	**13.79**
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
SEQUEL	SEQUEL	97.99
SOFT COAT	**SOFT**	**13.79**
STAR TELECOIL	STC	17.24
SYNERGY HIGH FREQUENCY	**SHF**	**82.79**
SYNERGY TILL	**SYN**	**82.79**
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
ULTRA SHELL PROCESS	**USP**	**10.34**
VARIABLE COMPRESSION POT	VCP	10.34